

International Architect Advisor USA

Full-time unique job opportunity that combines work and travel

Company profile:

Streetlife is a successful company that designs and delivers contemporary, innovative products for public spaces. Because Streetlife develops all products itself and realizes trendsetting projects internationally, working for Streetlife is very versatile and dynamic. Streetlife operates from its head office in Leiden, which is located in a characteristic monumental former warehouse and from its studios based in Malmö and Philadelphia.

Streetlife's team consists of approximately 35 product designers and architects that work together with numerous prominent landscape architects worldwide. More information about our sustainable collection and our team can be found on our website.

Job description:

Due to the company growth in the North American region, we are looking for an architect or designer for the role of International Architect Consultant for the US (nationwide) region. The position requires a unique combination of technical knowledge and a strong affinity with sales and design. Because of this background you can easily analyze project documents and act as a professional discussion partner for architects, landscape designers, contractors and end users. Versatility, accuracy and team work are key qualities required for this job.

After an internal product training, along with training on our business processes and consultancy, you will be considered an independent team member within the US cluster and Streetlife team. You will work primarily at the head office in Leiden and for alternating short periods from 'Studio America' in Philadelphia.

The objective for this role is for you to make a number of multi-day visits each year to give presentations, particularly in the US metropolitan regions. This role is a very special opportunity to work for a unique Dutch company and to discover America while traveling there for work.

Your duties will include:

- Building up your knowledge about the Streetlife Collection and internal business processes
- Collaborating with other North America Sales advisors and with R&D designers
- Analyzing of plans and specifications from bid documents, issuing quotes and bringing in new assignments
- Advising US landscape architects, governments and engineering firms, and other sales activities
- Managing and updating databases in the CRM system
- Visiting prospects in the US (nationwide)
- Participating in fairs, congresses and internal seminars
- Participating in company-wide innovation processes

Job requirements:

- A background in architecture or product design (at least at HBO-level)
- Very good knowledge of English and Dutch, both oral and written
- At least 3 years work experience (max. 7 years), of which at least 1 year in the US
- An 'America enthusiast', familiar with the culture and mentality in the US
- An animated conversation partner and presenter
- Good at multitasking and being able to work efficiently and accurately
- In possession of a driver's license

Does this unique and dynamic job appeal to you and do you match the requirements and profile? Then we look forward to receiving your response before 27 August 2019. You can send your cover letter and resume to the following email address: vacature@streetlife.nl, for the attention of Mrs. Rianne van der Spek (Human Resources).

For more information, please visit our website www.streetlife.nl

Acquisition as a result of this vacancy is not appreciated.